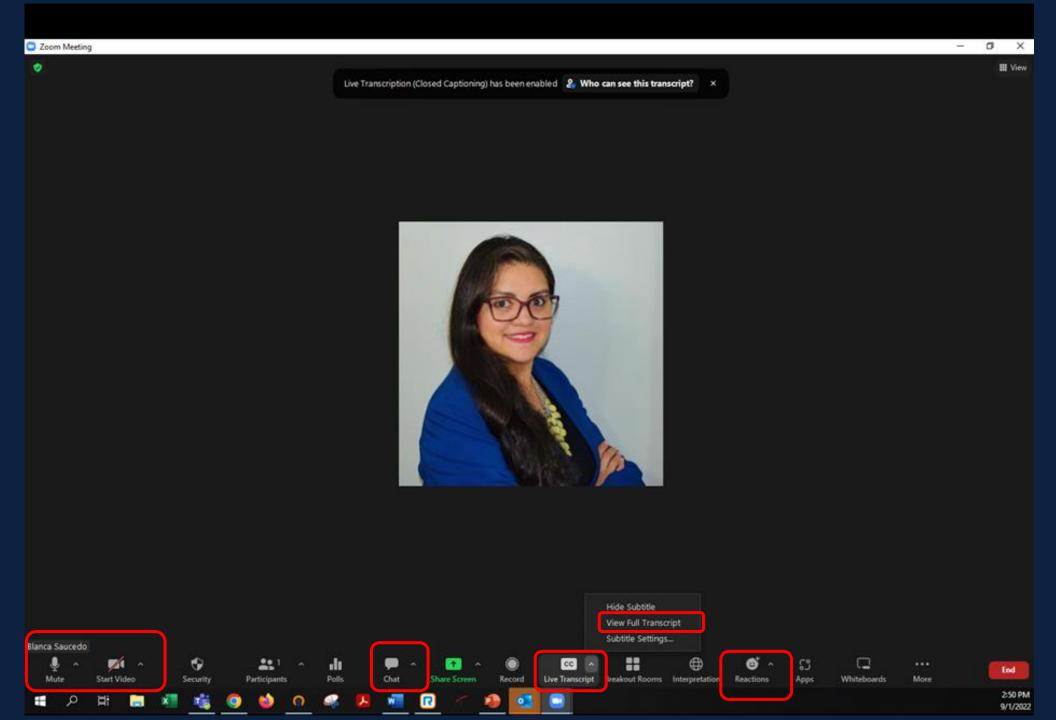


CA 4 Europe GAT Coordinator Webinar May 24<sup>th</sup>, 2023







### **Global Action Team**





Kelsey Ax
GAT Field Specialist
CA2 & CA4



PID Elisabeth
Haderer
CA 4 Constitutional Area Leader



PID Gabriele Sabatosanti CA 4-F Area Leader



Blanca Saucedo
GAT Field Specialist
CA3 & CA4



# Agenda



# **GMT**Specialty Clubs

What are specialty clubs?

How can specialty clubs help to grow memberhsip?

# GST Service Reporting

Why is it important?

How can clubs report their service?

# GLT Learn Reporting

Why is it important?

How can GLT Coordinators report training?





# **Specialty Clubs Program**





The Specialty Clubs Program was designed to create clubs in which members share a common interest or passion, allowing them to connect with one another on a deeper level. For example, they may share a culture, life experience, common service cause, profession, or hobby.

Specialty clubs allow groups of people around the world to turn their passions into rewarding service that directly benefits their communities.



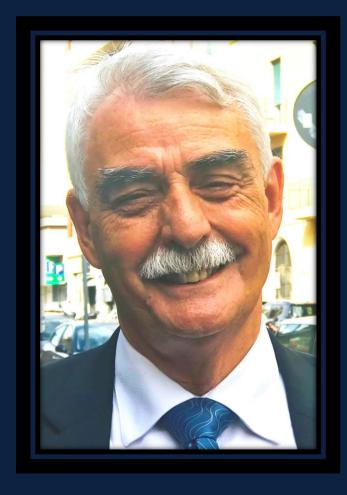
# Specialty Clubs





# Our speaker expert for today





## **Gabriele Sabatosanti**

Past International Director Area Leader CA4-F





## Diversification



Encouraging diversification and growth of other clubs does not limit us but enriches us with resources willing to work alongside us for the good of our society

# Let's invest in diversification







Can we continue to think that we are a closed and elitist structure?



Being more open leads to an improvement in our level of service



We have to look for people who want to express their sense of solidarity



Let's evaluate that alongside traditional clubs, others may arise that are focused on service or on a specific purpose



What we like is not always liked by others



# The new clubs

### GAT is the first actor for the creation of new clubs

- create operational structures
- look for people who can create new clubs
- define a development plan
- use the tools available
- The creation of new clubs is generally opposed by existing clubs, especially in those areas where good saturation levels have been achieved



# The protagonists for the creation of new clubs

## The District Governor

The District GATs

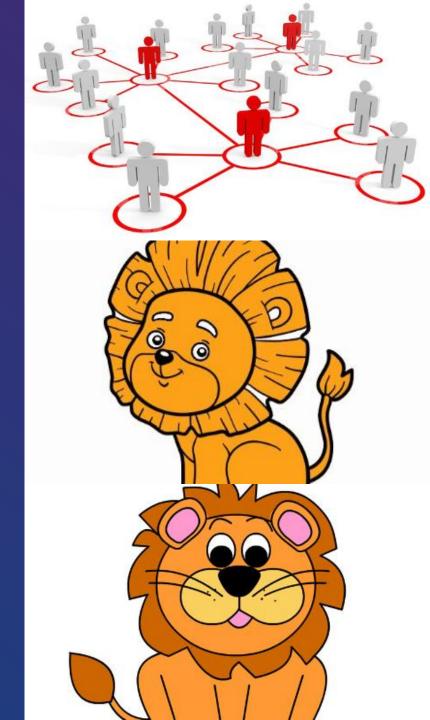
The GMA program

The Regional Chairpersons

The Zone Chairpersons

# The structures

• identify district structures that are looking for opportunities to create new clubs with a special focus on youth and women.





# The development plan

We need to define a calendar of events and meetings for the specific development of this activity





## The tools available

tips and tools for new club development

Let's analyze them and adapt them to our reality



## The mapping activity



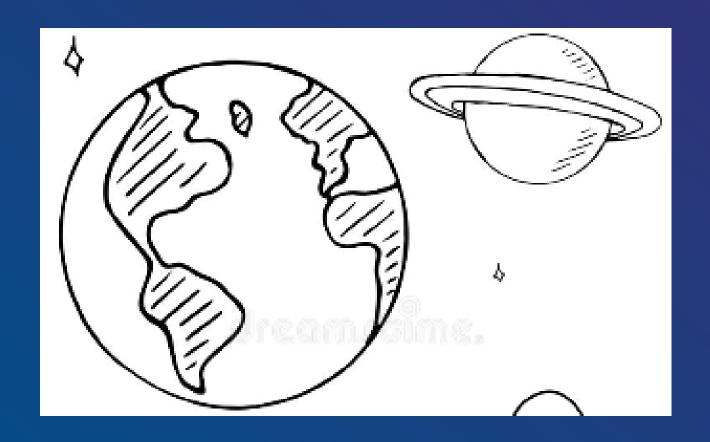
Knowledge of club and member distribution in local and national territories

Evaluate the opportunities for penetration in local and national territories

Provide criteria to identify areas in which to seek potential new members



# **Club Branches**



It is a great opportunity to include members with aggregation methods and different behavioral approaches.



# **Clubs Branches**

Insert members who would have difficulty joining the main club for several reasons: lack of time, different interests, different odds, etc.

to start forming clubs in small areas

An excellent opportunity to enter young people

# The Specialty Clubs





A great opportunity to serve

It's easy to create them

But it is necessary to have the will to do so, overcoming certain prejudices and having the courage to break the ice

# **Specialty Clubs**



A great opportunity!

A market to be discovered!

It's an easy way to grow!

### **A GMT Success**

How Italian Lions chartered Specialty Clubs



#### **Professional Lions Clubs**

The Torino Filadelfia Lions Club is predominantly formed by dentists to help impoverished areas in the outskirts of the city with free dental care. All members have offered their expertise to serve the

The average age of this club is 37.







#### **Ethnic Lions Clubs**

A club that will be chartered with the aim of enhancing and spreading the Albanian ethnicity in the Molise region. This is a club branch/satellite club of Larino.

The club branch Larino

#### **Hobby Focused Lions Clubs**

There is a group of riders and cyclists who want to serve together. The Alessandria Bosco Marenco Lions Club is helping them grow in

The club branch of riders, Bosco Marenco La Fraschetta



#### **Health Focused Lions Clubs**

A club that will operate in the Campania region that will focus on the environment and preventative health practices with screening and the creation of a specialist ambulance.

The Cittadinanza Responsabile per la Campania Maurizio Detilla Lions Club

the Puglia region.



#### Water for Life

A club formed by people who are a part of the Water for Life Foundation.

It specializes in the design and construction of portable water wells, irrigation systems, alternative solar, and wind energy systems with related applications, mainly operating in Africa.

The club Genova Water for Life



#### **Health Focused Lions Clubs**

The Puglia Medicina Solidale Life Style Lions Club is made of health professionals, including doctors, whose purpose is to offer information to the public on healthy lifestyle choices as a form of disease prevention.

Puglia Medicina Solidale Life Style was chartered in January 2018.



#### **Regional Lions Clubs**

The Salento Regional Lions Club is a cultural club to promote the enhancement of the Salento region, with particular attention to the environment and the preservation of the territory.

Salento Ambiente e Territorio



### **Special Olympics**

Puglia dei Patrimoni e dei Cittadini

**Cultural Lions Clubs** 

A cultural club focusing on the enhancement and

protection of the artistic and cultural heritage of

A club devoted to developing the activities of Special Olympics for the improvement of the quality of life of disabled people and their families through sport.

Lions Puglia Champions



#### **Youth Exchanges**

Clubs formed by those who host youth through exchange opportunities. Members meet to develop and coordinate service activities for the

The first club was formed in Puglia in 2017. Other clubs are being formed in Liguria and Tuscany.



& Exchange





It is a cultural process

The specialty growth process extended to many other districts.

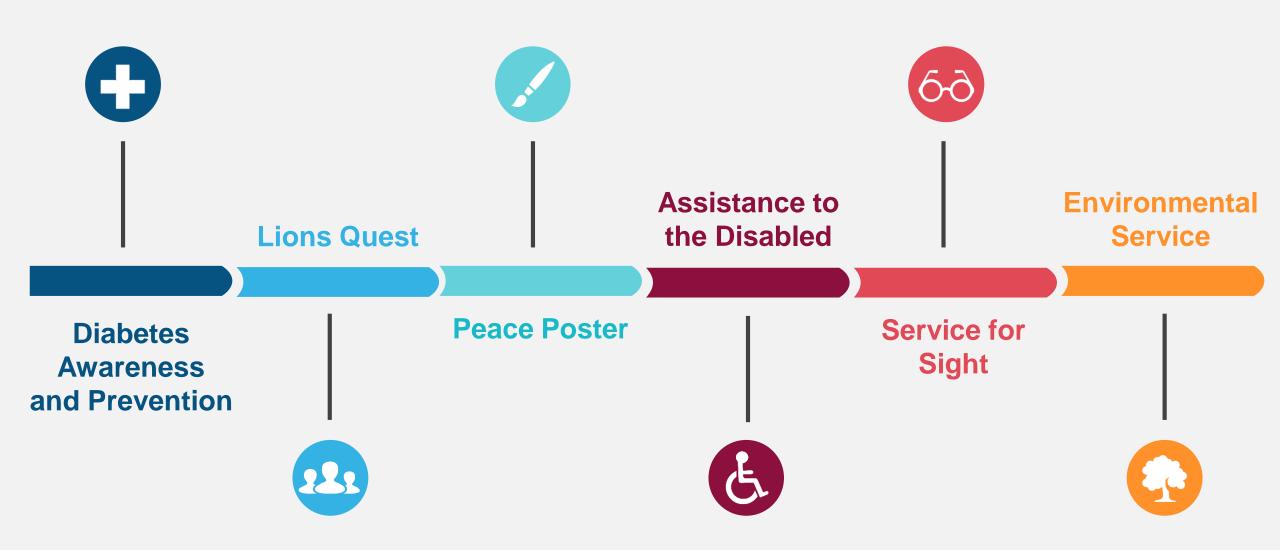
However, there are some Districts where there is resistance

Today in Italy there are 162 Specialty Clubs





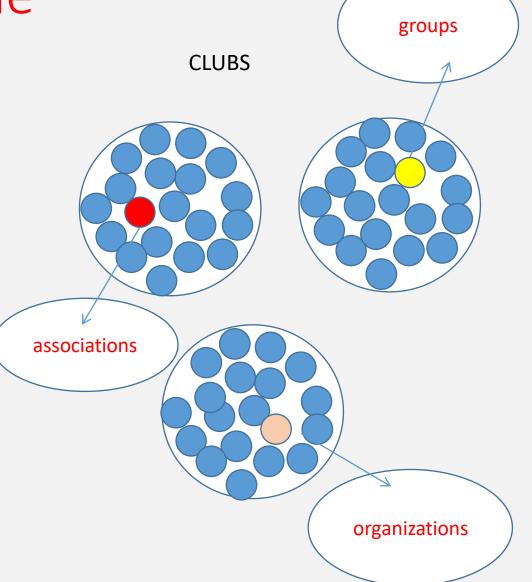
## **Opportunities for Specialty Clubs**





# The search for people

Look for people in our clubs who are in contact with associations, groups or organizations who may be interested in being part of our family.

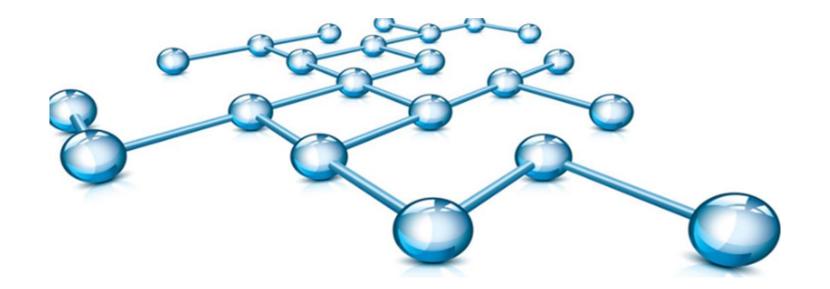




# Create specialty clubs

Look	Ask	Verify	Organize
Look for people, mainly Lions, who are involved in specific activities	Ask them to contact non-Lions involved in the same activity	Verify the opportunity to serve by forming a special club on this activity	Organize orientation meetings on the activity and principles of Lionism





The Network

Outline the possible associations, groups and organizations in the area that can create a Lions club.



# Working Hand-in-Hand



Working together:
District Structure, Global Action Team, Specialty
Clubs Coordinators
It is the GOAL that unites us; not the hierarchies

A network is necessary, and We need to create it Specialty Clubs Coordinators are a regional resource for membership development



# The Communication



To date, the development of this program has not been adequately disseminated



### Many members

- do not know what the program is
- did not understand the objectives and methods of the program



The program must be part of the objectives of all the districts



It is necessary to have adequate communication support

# Accountability

Specialty clubs are structurally identical to other clubs

They maintain the same position as other clubs in the district structure

It is necessary to have a Guiding Lions that follows them from their birth

An adequate training program is necessary

# Avoiding Conflict

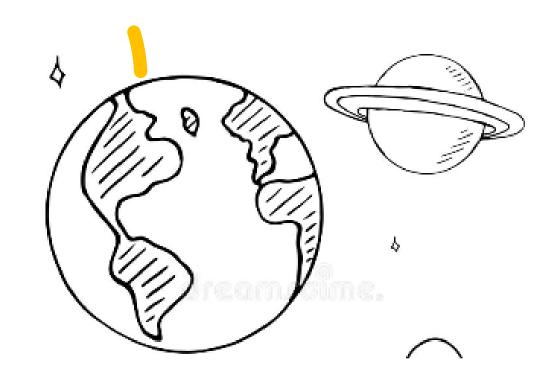
Sometimes existing clubs see specialty clubs a threat to their membership

Avoid entering existing members of other clubs, especially in the initial phase

Identify a sponsor club for special clubs as is done for all new club chartering



Specialty clubs can be established among club branches





Transforming a club with few members into a specialty club can be an opportunity to reinvigorate the club





#### **Enthusiastic**

The response to Specialty Club creation is positive and enthusiastic. There is a strong desire for club creation.

### **Opportunity Driven**

There is an understanding that Specialty Club creation offers growth opportunities for membership and service.

### Widespread

The dissemination of the results is creating new opportunities across Europe for club creation.



### **Conclusions**



The environment is not an obstacle to creating a Specialty Club

The tradition of Lionism is not an obstacle to the creation of specialized clubs

The culture of lionism is not an obstacle to the creation of specialized clubs

It can be done anywhere

# More than 60% of new clubs chartered annually are Specialty Clubs.



#### **SPECIALTY CLUBS IN ACTION**

Supporting membership development as a part of the Global Action Team

### GOALS

 Engage Specialty Club Program (SCP) Coordinators to support district new club development goals!

 Contact your District GAT for a list of local SCP Coordinators.

 Increase district resources through SCP program features and benefits.  Promote SCP features and benefits through seminars and workshops.

 Consider virtual workshops to reach larger audiences.

 Inspire Lions to apply for the SCP Coordinator role.

# **IPOWER MEMBERS**

## CLUBAL ACTION TEAM

# PROMOTE NETWORKIN

- •Share success stories on social media and MyLion.
- •Connect with other Specialty Clubs to broaden service impact.
- Exchange best practices locally and globally.

- Broaden Lions' volunteer base by welcoming unique qualities and ideas.
- Research new ways to serve and meet changing needs locally and globally.
- Ask, "How can Lions Clubs support your service passions?"

# NCOURAGE DIVERSITY

#### For more information: Contact specialtyclubs@lionsclubs.org or visit lionsclubs.org/specialtyclubs



#### Requirements

- Specialty clubs and club branches are chartered in the same way as traditionally organized, community-based clubs.
- New club approvals and policy-based organizational requirements must be met.
- During the application process, a club choosing to identify a specialty category will have the option to do so through MyLCI under the Club Info section.
- specialtyclubs@lionsclubs.org

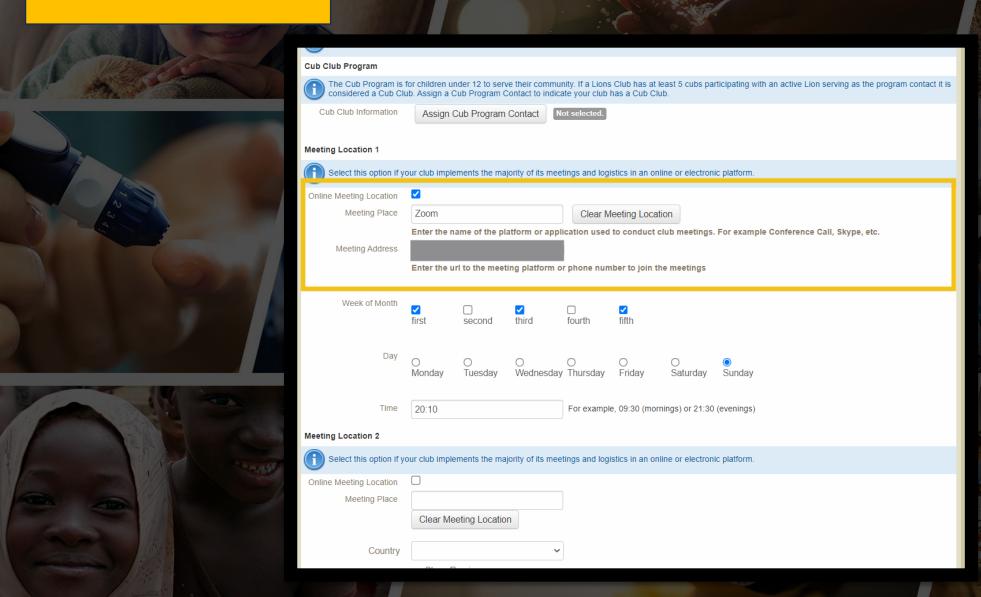


### How to report a SPC through MyLCI



Web Address			
Club Biography			
Club Specialty		No change to Club Specialty	
ote: Specialty Club o	None Cause-Specific > Diabetes Cause-Specific > Vision	Membership Division at specialtyclubs@lionscubs.org for assistance.	
Cub Cub Program	Cause-Specific > Hunger Cause-Specific > Environment		
he Cub Program is fo onsidered a Cub Clui	Cause-Specific > Childhood Cancer ons C	Club has at least 5 cubs participating with an active Lion serving as the program contact it is as a Cub Club.	
Ci Club Information	Cultural Life-Stage/Experience > Academic Focus Life-Stage/Experience > Profession		
Meeting Location 1	Life-Stage/Experience > Retiree Life-Stage/Experience > Other		
elect this option if yo	Partnership Sport or Hobby Other	stics in an online or electronic platform,	
Online Meeting Location			
and the same of th	- International	to conduct club meetings. For example Conference Call, Skype, etc.	
Meeting Address			
	inter the url to the meeting platform or phone numb	ber to join the meetings	
	rst second third fourth	fifth	
	O O O O O O O O O O O O O O O O O O O	O O ® Friday Saturday Sunday	
Time	20:10 For example,	, 09:30 (mornings) or 21:30 (evenings)	

### How to report a virtual club through MyLCI



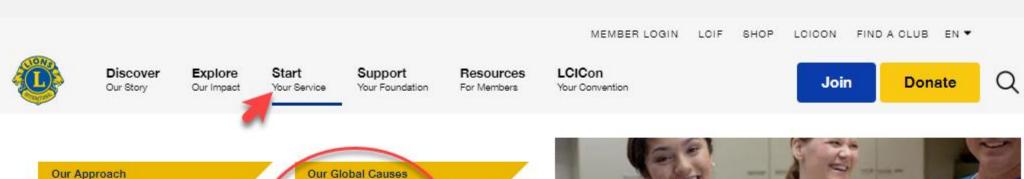








#### **Global Causes**

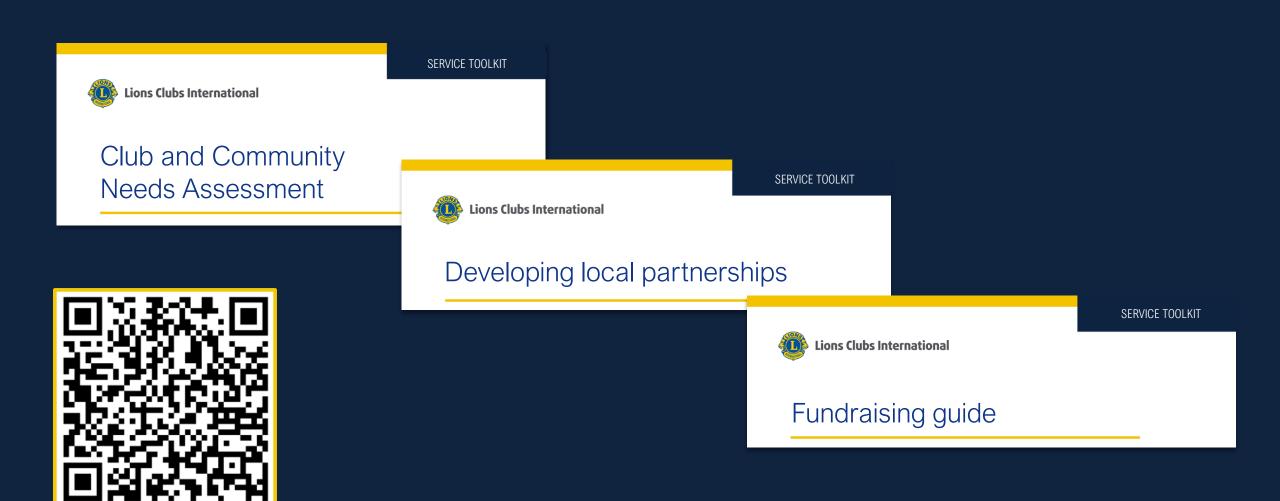


The Service Journey Club Locator Service Launchpad Grant Types Advocacy Toolkit Youth

Diabetes Vision Hunger Environment Childhood Cancer



## Discover: Key Resources The Service Toolkit



#### **Service Project Planners**

Service Project Planners walk Lions through service projects, every step of the way. Each planner includes:

- 1. Task planner
- 2. Volunteer planner
- 3. Planning checklist
- 4. Budget worksheet
- 5. Impact Planner

21 unique planners are currently available at Lionsclubs.org/planners

- 8 for diabetes
- 4 for vision
- 3 planners each for hunger, the environment, and childhood cancer.

#### Service Project Idea Lists



Beginner, intermediate, and advanced project ideas

- Way to learn more about each cause
- Available for each of the five global causes

Tour a recycling and waste management facility with your club.

**ACT // BEGINNER** 

**ACT // INTERMEDIATE** 

ACT



Invite a community health professional tovisit your club and educate members on the prevalence and impact of hunger in your community

**ACT // INTERMEDIATE** 

ACT // ADVANCED

#### Individual benefits of reporting service

Transfers knowledge

- Puts your club on the map as leaders in your local community
- Shares success with other clubs

 A high percentage of clubs reporting service is a sign of a healthy district

Allows you to become eligible for service awards

#### Collective benefits of reporting service

Shines a light on how and where local clubs are making a difference

 Provides tangible evidence of our global engagement and impact to prospective partners of Lions Clubs International

People want to participate in real, visible change

#### **Service Reporting Resources**

Visit Lionsclubs.org/service-reporting for valuable service reporting information and resources, including:

- Benefits of reporting service
- Links to download the MyLion app
- How to Report Service guide
- Guide to Measuring Service Impact
- MyLion Access Officer Permissions
- Links to the Knowledge Base with Frequently Asked Questions and support







# How to report service in MyLion











**Build Your Newsfeed** 



Help ensure a smooth transition to the Lion Portal





**Newsfeed** 

13 Followers | 32 Following

**Announcements** 

See All

X

Take the tour

Create Post + All Posts Is your newsfeed feeling a little quiet? Use

> the Build Your Newsfeed tab to find Activities, Users, or Clubs to follow!

**Service Metrics** 

See All

**HONDURAS SIN FRONTERAS** 

July 1, 2022 - June 30, 2023

2,376

1,115 \$19,190 \$2,404

3 months ago



#### Why should GLT report local training?

- Supports the GAT Goal of 500,000 Lions at training events annually
- Supports the district's annual goal of training club officers and zone chairpersons
- Provides Lion and Leo members with official record of Lions-Leos-related training International institutes, Lions Learning Center and Locally hosted training events (as participant and/or as faculty)
- Fulfills the request from the LCI Board of Directors that GLT report local training activity

#### **Benefits of Reporting in Learn**

- · Central location for all Lions and Leos training data
- Automates the reporting process
- · Provides individual learning records
- Identify trends or gaps in local training
- · Allows leaders to view real-time reports of trainings in their areas, including active participants and faculty





#### Learn App

Entering your training on Learn is easy!

When you open Learn on Member Portal, along the top, to add training, select

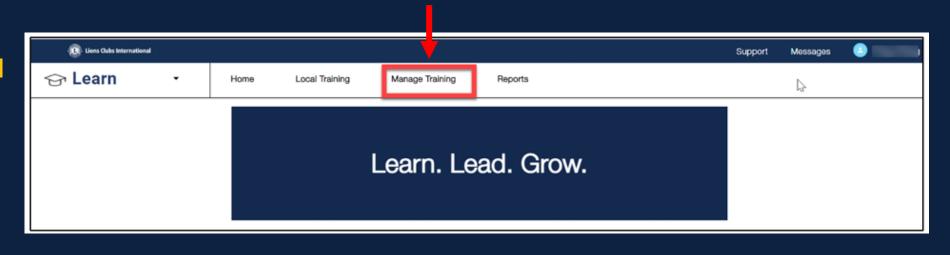
Manage Training.

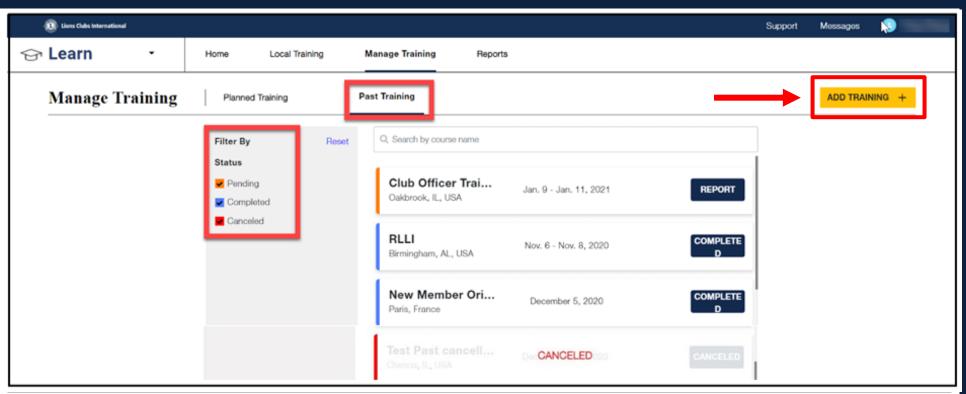
#### **Manage Training**

- Planned Training
- Past Training

Select:

**Add Training!** 





#### Learn Report

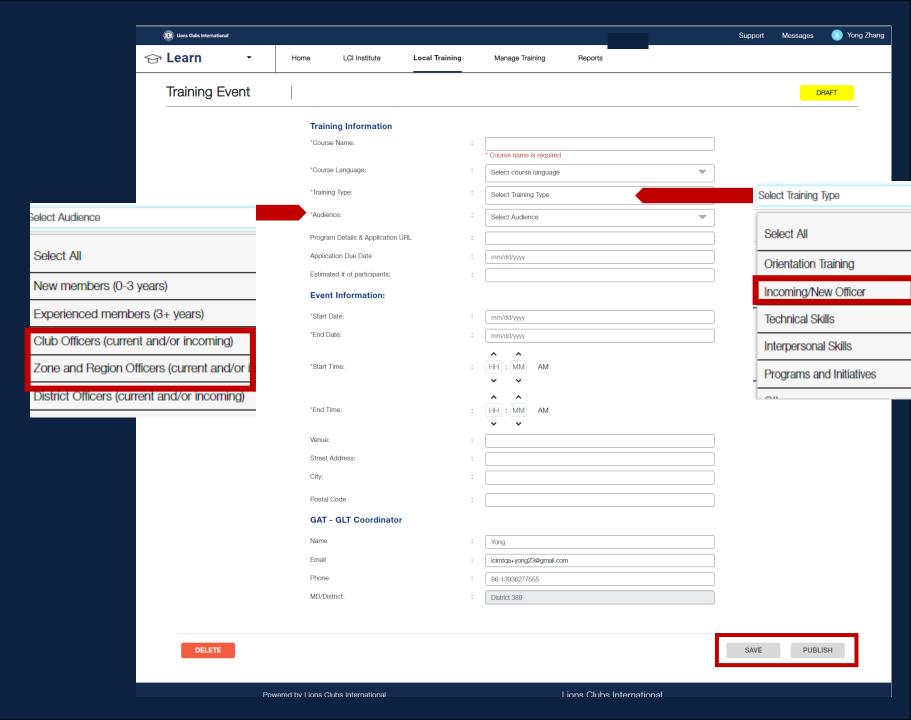
To ensure your training is properly recorded to reflect on the district goals progress dashboard, input the following information.

Reporting a Planned Training

Remember to go back and add participants after the event and publish!

Reporting a Past Training

The next step will be to add faculty & participants before publishing the report.



#### **Faculty & Participants**

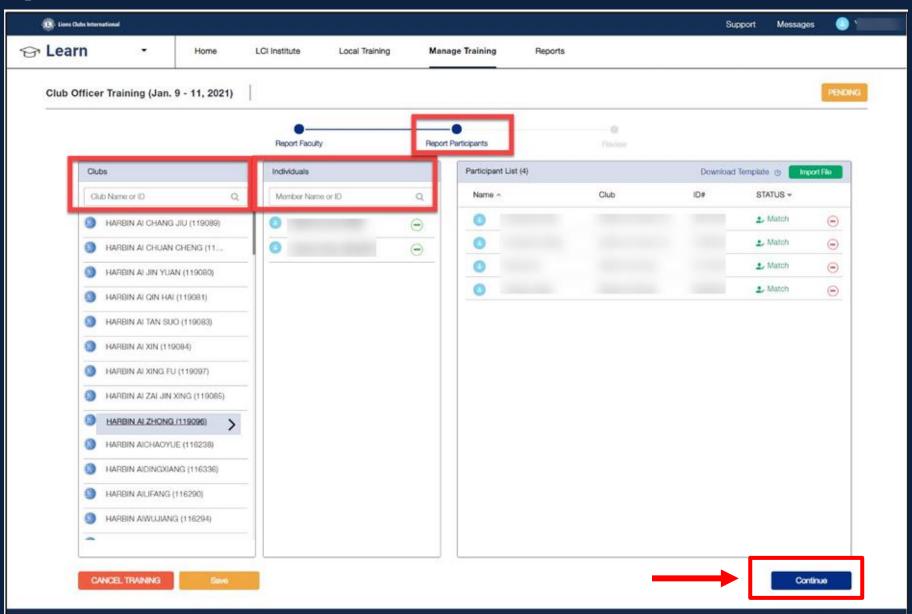
#### Three columns:

- Clubs
- Individual
- Faculty/Participant List

Select the club of the member.

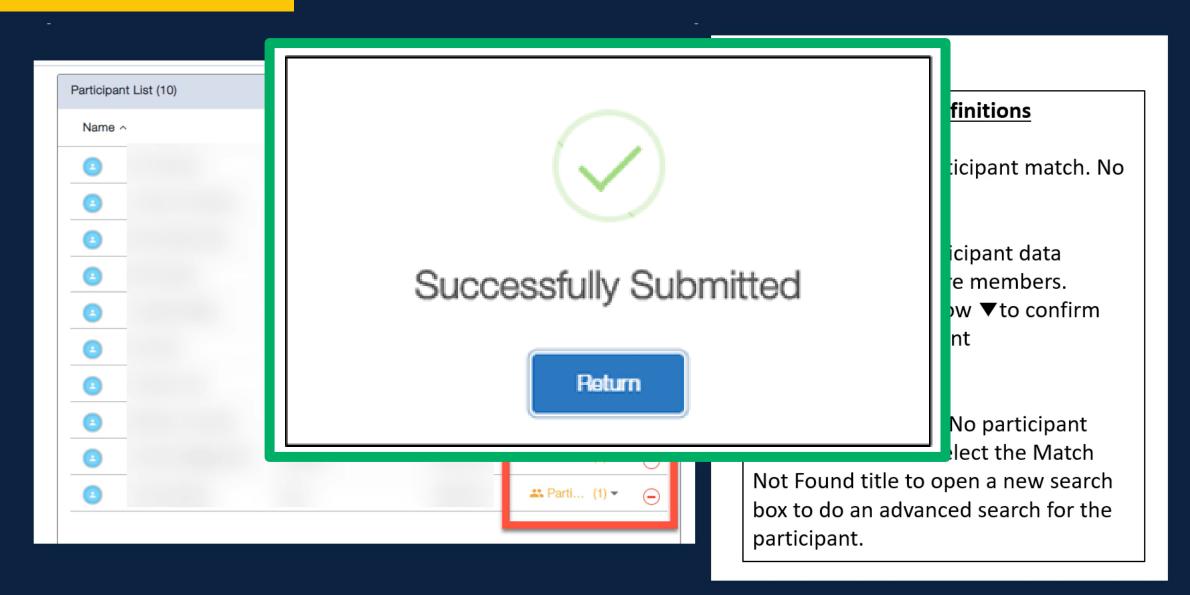
Select from the list of club members.

The + next to the name will add the individual to the faculty/participant list.



#### Multiple participants upload







#### Get ready for the new Lion Portal

#### Here are a few things you need to do:

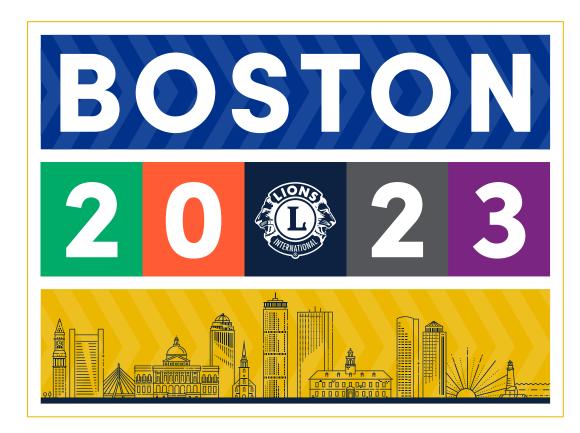
✓ Check your Lion Account information. Make sure your information is correct and up to date in MyLCI or your regional reporting system. This includes your name, contact information and communication preferences.

✓ Confirm you have a unique email address. A unique email address (not shared with anyone else) is required for the new Lion Portal.

✓ **Stay up-to-date.** Check for news and resources at lionsclubs.org/portal-updates or use the QR code.



December 2022 58





### Celebrate service in Boston

July 7-11, 2023 Boston, MA, USA

## **Next Steps**

- We hope to see you at the LCI International Convention in Boston! Scan the QR code to learn more
- Monitor your district goals on the District Goals Progress Dashboard on Insights
- Look for an email with a recording of this webinar and direct links to the resources we discussed





















## Shop today. Pick up in Boston.

Order your LCICon commemoratives or any non-customized products by June 1<sup>st</sup> and pick them up in Boston. Supplies are limited, so shop early and pick out the perfect LCICon items today!

During checkout: select **Boston Convention Pickup\*** 

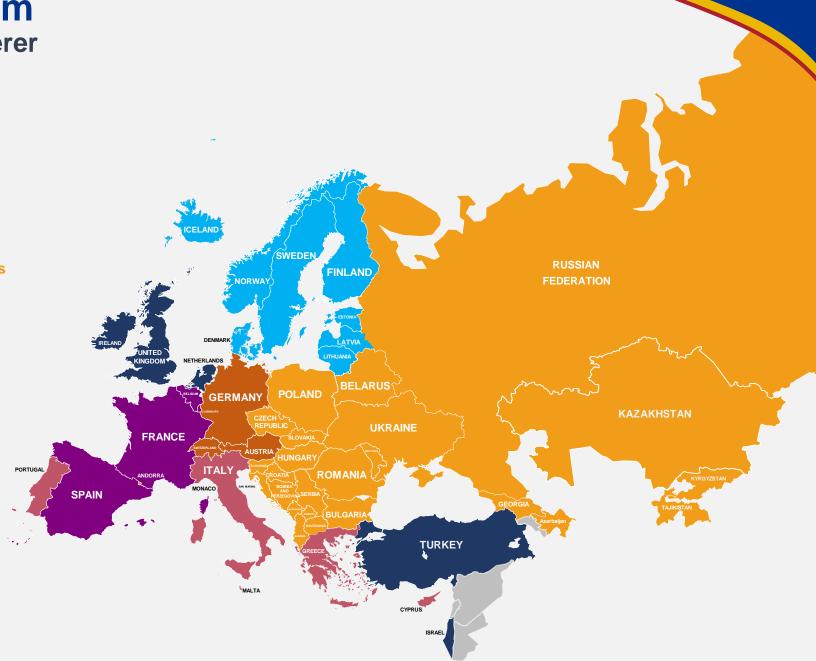
https://lionsclubsinternational.myshopify.com/collections/lcicon-2023

\*The Boston pickup option will display at checkout as long as there are no custom items in the cart.





- 4A
- MD 101, 104, 106, 107, 109, D 120, 131 and Undistricted Republic of Latvia
- PCC Sanna Mustonen & PCC Hilde Straumsheim
- MD 102, 111 and 114
  PCC Udo Genetsch
  & PCC Detlef Dietrich
- D 119, 121, 122, 123, 124, 126, 129, 130 & 132, 134 and Eastern Europe Und. Areas PDG Aneliya Kaneva, PID Miklos Horvath, PDG Niels Schnecker & PDG Heiko Dallmann
- MD 105, 110, 118, D 128, 133 and Undistricted Gibraltar
  PDG Marinus Zwart & PDG Zeynep Kocasinan
- MD 103, 112, 116, D 113 and
  Undistricted Prin. Of Monaco, Andorra
  PCC Corinne Bloemendal, PCC Pol Navarre
  & PDG Nicolas Lambert
- MD 108. 115, 117 and
  Undistricted Cyprus, Malta, Rep. San Marino
  PDG Carla Cifola, PDG Pedro Crisóstomo
  & PID Gabriele Sabatosanti Scarpelli



2022-2023







